

DETAILS OF PROPOSED TRAINING PROGRAMME

Course Title : **Procurement and Negotiations for Hydro Projects**

Objectives

To provide necessary details, skills and experience required for hydro projects:

Course Contents:

The course shall cover following:

- Types of Contracts
- Experience of IPP's
- Experience of Bidding for Hydro Projects
- Critical issues related to contracts
- Negotiation skills
- Public private partnership

Target Participants:

Govt depts, Owners, Consultants, Financial Institutions, Traders, SERCs, Academics

Year	Duration (days)	Tentative Schedule	No. of Sponsored Seats	Fee per Person other than Govt. Organisation
2010	4	Sept 21 - 24, 2010	20	Rs. 6,000/-

Sponsored seats: Not more than 2 candidates per government organization shall not be considered under the sponsored seats. For more candidates organizations intend to depute more person are to pay fee.